

Commerce Ballarat News Bulletin
25 September – 1 October

Welcome to the end of another busy week. Find out below what is happening in and around Ballarat, useful website links, members news and who made the media this week.

Quote of the week:

"From a commercial point of view, if Christmas did not exist it would be necessary to invent it." -- Katharine Whitehorn

AGM

Commerce Ballarat notice of AGM
The Ansonia, 32 Lydiard St Sth, Ballarat
Thursday October 14
6pm – 7pm
rsvp@commerceballarat.com.au
Drinks and savouries provided
Click [here](#) to vote
Click [here](#) for agenda

505 Club

BJT Legal
38 Lydiard St Sth, Ballarat
Thursday 28 October, 5.30pm – 7.30pm
Members Free
Non-members \$15
rsvp@commerceballarat.com.au

An evening of networking and fostering relationships to grow your business.
Drinks and Savories provided

B.L.E.N.D

CGU Insurance Ltd
1-3 Bath Lane, Ballarat
17 November
5.30pm – 7.30pm
Members free
Non-members \$15
rsvp@commerceballarat.com.au

Are you 39 or under and looking for an opportunity to share ideas and impressions of today's business world? Drinks and Savouries provided.

Guest Speaker: Damian Lubeek, Marketing Manager at Interpath Pty Ltd, winner of this year's CGU Commerce Ballarat Excellence Awards **Business of the Year** Award. Damian will speak about the unique culture and style of Interpath which has come from the adoption of a simple yet highly effective approach to business. He will talk about the rapid growth of the company, his role, the key success factors and what you as similar aged people can also do within your own roles/organisations to grow yourself and the business.

He's no motivational guru or an astronaut, he's just a local lad who we thought might be interesting and who has a story to tell...sure to be entertaining. Come, listen and learn!

Commerce Ballarat Ambrose Golf Day

Midlands Golf Course

Friday 26 November

\$280 + GST (includes Golf, BBQ and drinks on course)

N.B Teams can only be hosted by Commerce members

Novelty holes and raffle to benefit **United Way Ballarat**

[Print Flyer](#)

Book a team rsvp@commerceballarat.com.au

Members News

Commerce Ballarat Board nominations – your chance to vote!

Paul Ballinger

Real Estate Home Loans

I have been a board member of Commerce Ballarat for four years and would love the opportunity to continue on. During my time on the board I have acted as Treasurer for 3 years and for a short time as Chair. I have a strong commitment to Ballarat business and a passion to continue to support the local business community and to see Commerce Ballarat continue to grow.

Andrew Bray

Landlink

Having benefitted from the support of the Ballarat business community myself, I am seeking an opportunity to give something back and I would like to do this by becoming a board member of Commerce Ballarat. My professional skills are in the property industry, which I believe would complement the board's current representation.

Ian Cardy

Bartlett Blinds

Having moved from Sydney to Ballarat, I am keen to get a better knowledge of the Ballarat area and give back some of my time, energy and skills to the local business community. By working in a number of countries around the world, dealing with people from all walks of life, I have gained a thorough understanding of business. I would bring to the board a fresh approach and a strong commitment to business in Ballarat.

Angela Connor

People @ Work

For me, being a Commerce Ballarat Board member is about contributing to and representing the broader Ballarat business community in identifying opportunities to ensure growth, development and sustainability for Ballarat businesses. As a Ballarat local and through working with businesses across a broad range of industry sectors, my understanding and knowledge of business challenges and needs will support Commerce Ballarat in continuing to build partnerships, because when we work together we are capable of achieving so much more.

Richard Emery

Central Square Shopping Centre

I am the Centre Manager of Central Square Shopping Centre and I believe retail is an important sector in the Ballarat employment spectrum and the local economy. I have 25 years business experience mainly in property and nine years in retail management. I am keen to become a Commerce Ballarat board member as I now have time to contribute and take active part in this organisation.

Peter King

Kings Cars

I am passionate about building a strong Business Network in Ballarat built on strong foundations of competitiveness and exemplary Customer Service. I am also determined to make a significant reduction in the level of retail leakage from Ballarat, having always supported the Buy Locally campaign. I would bring to the Commerce Ballarat Board my wide range of business experience in addition to a genuine interest and desire to make a difference to the Ballarat Business Community.

Andrew Rowan

Andrew Rowan Wealth Management

Having been involved in small business for over 21 years, I have a passion for business locally and I believe that Commerce Ballarat is well positioned to help Ballarat businesses remain sustainable into the future. I am excited about becoming a board member as I will be in a position to be more involved with our local business community by working with an experienced board to help the future of business in Ballarat.

Judy-Ann Quilliam

Quilliam Building

Having consistently supported the initiatives of Commerce Ballarat for many years, my expression of interest is based on my ongoing commitment to business in the Ballarat region, where I would be honored to exercise active Board representation. I offer to the Board and Commerce Ballarat' growing membership diversity extensive experience and qualifications, passionately representing a diverse range of industries integral to commerce in our region, including trades, personal services, retail, community not-for-profit, education and training.

If you are unable to attend the AGM, click [here](#) to vote. Please note that voting closes at 3.30pm on 13 October.

2010 Christmas Competition launched today!

Commerce Ballarat invites retailers to enter the 2010 Christmas Spirit competition which is designed to encourage Ballarat retailers to prepare their store in line with other major centres for the coming Christmas period. The Christmas competition is part of the b2b – Business to Ballarat – Christmas initiative aimed at keeping the dollars in Ballarat. Visit www.commerceballarat.com.au to register your participation. Entrants are in the running to win a \$1000 cash prize and a \$500 radio advertising package in both the Judges' and Peoples' Choice categories. Entries close on 30 October.

Outstanding Membership fees

Unpaid members will be removed from our bulletin distribution list and our member's directory on the **7th October**.

City of Ballarat Winning Local Government Tenders Seminar

Date: 2 October

Time: 1.30 - 3.30pm

Venue: Trench Room, Town Hall

Cost: Free

Information & Registration: anthonyschreenan@ballarat.vic.gov.au or 5320 5579

The Director of Growth & Economy with the City of Ballarat, Jeff Pulford, along with the Manager of Major Projects, Ian Crossley, present Council's tender policy and processes, including the standardised evaluation matrix, introduced in 2009. Included in the presentation will be the requirements for the Ballarat Industry Participation Program (BIPP) documentation requirements and the Council capital

works program. This seminar continues the successful Tenderwrite series introduced by the Economic Development Unit of the City of Ballarat in 2009.

"A night at the Bridge" in support of the Bengook Foundation

Date: Friday 1 October
Venue: The Bridge Hotel, Ballarat
Cost: \$35
Tickets: 5331 3930
[More information about the event](#)

Chance for Leadership Scholarship

Applications for next year's Leadership Ballarat and Western Region program close on October 8 and there is a new scholarship which makes applications from small business owners/managers even more attractive. The Peter Davies Scholarship provides 100% up-front costs of the program and is specifically aimed at small business people and entrepreneurs with a passion for their community. What an opportunity! If you fit the bill contact LBWR executive officer Roger Bade on eo@lbwr.com.au or 0400 059104. Click here for [application form](#), [schedule](#) and [scholarship application form](#)

Ballarat Turf Club Gold Nugget Luncheon

Date: 6 October
Time: 12.30pm
Venue: Dowling Forest Racecourse
Cost: \$45 per head
Bookings: 5334 6273
[More information](#)

Ballarat Turf Club Sports 927 Breakfast

Date: 6 October
Time: 07.15 am (doors open 06.45am)
Venue: Golf House Hotel, 920 Doveton St Nth, Ballarat
Cost: \$15 members, \$18 non-members (includes cooked breakfast)
Bookings: 5334 6273
[More information](#)

UB "Australia's Population Explosion" Seminar

Date: 7 October
Time: 6.30pm – 8.00pm
Venue: Brewery Theatre, SMB Campus, Lydiard St Sth, Ballarat
Cost: \$10 or \$5 concession
RSVP: by 5 October to admin@breaze.org.au
[More information](#)

Australia's population became a hot topic in the lead up to the federal election and gained even further exposure through television programs by iconic Australian entrepreneur, Dick Smith and world renowned environmentalist, David Attenborough. BREAZE and the University of Ballarat's National Centre for Sustainability are pleased to be hosting a leading expert on the topic of Population. Mark O'Connor, author of *Overloading Australia*, will be presenting an informative seminar followed by Q&A time.

Support Ballarat Cancer Research – Sponsor the Ballarat Cycle Classic

Sponsorship packages are now available for the 2011 Come to Life Ballarat Cycle Classic. Don't miss the chance to be a part of this wonderful community event and help support the Ballarat Cancer Research Centre. For more information, please contact Janelle Yates on janelle@bcrc.org.au or 5320 2409.

Business Tips – Top 5 office energy drainers

A recently published article has listed a number of office energy drainers. Here are the top 5 and suggestions on how to avoid them:

1. Multi-tasking

Type an email while talking on the phone while monitoring the company's stock price? Of course you can do it all! Actually, you can't. Multi-taskers frequently fritter away their energy on many small and insignificant tasks, while neglecting the bigger, more important ones. By focusing on one task at a time, you will not only have more energy, you'll also get more done.

2. Sitting still

It's slightly counterintuitive, but the less energy you expend, the less you have. That's why sitting at a desk all day can feel so much more exhausting than taking a bracing hike. It is recommended to get up and moving at least once an hour.

3. Boredom

If you don't find meaning or satisfaction in your job, you will very likely feel sleepy during much of those eight hours. When you put a lot of time and effort into your job – as most of us do – it needs to provide more than just a paycheck.

4. Clutter

A messy desk or hard drive doesn't just give a bad impression to clients and co-workers, it also slows you down. Remember: The more time you spend searching for the file or scrolling through your email inbox, the more energy you're leaking.

5. Technology

Used wisely, technology can make us more productive – as we all know, sending an email is easier than mailing a letter. However, if you have a multitude of gadgets constantly beeping and binging for your attention, you'll be stressed out and working far less efficiently. Rather than keep yourself in the loop 24/7, turn off gadgets and close out email accounts, checking in at designated times, anywhere from once an hour to twice a day.

Australian Bureau of Statistics

Australian Economic Indicators, Oct 2010

<http://www.abs.gov.au/ausstats/abs@.nsf/mf/1350.0?OpenDocument>

Job Vacancies, Australia, Aug 2010

<http://www.abs.gov.au/ausstats/abs@.nsf/mf/6354.0?OpenDocument>

Australian Chamber of Commerce and Industry

[ACCI Acknowledges Need for Strong Building Industry Regulator](#) - 28/9/10

[Business Recommends Reform to Bilateral and Regional Trade Agreements](#) - 14/9/10

Regional Industry Link

If you're not on it, how are you going to know about it?

Register on www.regionalindustrylink.com.au

EOI 2010/11-34E: Visitor Information Centre Location Feasibility Study

Reference No: 1617

Published Date: 27/9/2010

Closing Date: 20/10/2010

City of Ballarat is seeking Expressions of Interest from interested parties for the supply of the Ballarat Visitor Information Centre Location Feasibility Study. The

study aims to identify and assess all possible locations for the VIC within the Ballarat CBD, and also investigate the role and requirements of the VIC and information delivery into the future.

For more information visit www.tenderlink.com/ballarat

Media

Publication: *The Courier* www.thecourier.com.au

Saturday 25 September:

Welfare agencies have welcomed the state government's new homelessness strategy but housing workers believe the housing shortage will continue to be a problem in Ballarat. **UnitingCare Ballarat's** housing program manager Wendy Ferguson said the strategy would help to address homelessness in the region but expected demand for services to outstrip those available.

Distinguished Ballarat citizen and lawyer, Geoff Torney, has stepped down from his 20-year involvement with **The Courier**. Since 2002, Mr Torney has been chairman of *The Courier* Charity Fund. He has been replaced by one of Ballarat's favourite sons, Steve Moneghetti.

People & Places: AFL Grand Final Eve Luncheon at **North Ballarat Sports Club**

Monday 27 September:

Ballarat could be part of Jamie Oliver's food revolution. **The Good Guys Ballarat** proprietor Tanya Daniels has set up a "Join the Movement" booth in which supporters can complete a postcard with their details and post it in the box provided. Once 100,000 people have joined Australia-wide, the postcards will be delivered to Government House to lobby for ongoing support and assistance in setting up Jamie's Ministry of Food centres all over Australia.

Tuesday 28 September:

In partnership with **The Courier**, **Haymes Paints** is celebrating 75 years of providing quality, locally owned paint to its customer by running a "75 litres for 75 years" promotion. The lucky recipients of the 75 litres of paint were the Mt Pleasant Kindergarten and WRISC, a family violence support service.

Wednesday 29 September:

The Ballarat Cancer Research Centre is leading a three-year world-first trial into individualising chemotherapy treatments for lung cancer patients. The centre was given ethical approval to start with a randomised trial to test a range of chemotherapy drugs against a sample of a patient's cancer in the laboratory.

Work has officially commenced on the site of the proposed Technical Education Centre at **the University of Ballarat**. UB TEC will deliver vocational education and training to young people of senior secondary school age. Skills and Workforce Participation Minister Bronwyn Pike attended the ceremony yesterday, announcing the start of the \$9.4 million project.

A new partnership between **PETstock** and **BRACE Education Training and Employment** will result in new skills and qualifications for more than 35 staff. BRACE will deliver accredited training in areas including Certificate III in Retail, Certificate II in Business Administration and the Diploma of Management.

If you walk into **Myer**, you could be excused for thinking it is Christmas. Since mid September, Christmas stock started hitting the shelves in select stores across Ballarat. But store manager Peter Griffin said the department store received its Christmas stock at the same time every year.

Doepel Lilley and Taylor's Lesley Duffell took out two awards at the recent Owners Corporation Victoria Awards in the Yarra Valley. Ms Duffell is the Doepel Lilley and Taylor Group's owners corporation manager. She won the OCV Rising Star Owners Corporation 2010 and OCV Small Owners Corporation Manager 2010 awards.

Dates of Interest:

UB October Bisnet

Date: 5 October

Time: 07.00 - 07.15 am arrival, 08.30 finish

Venue: Alexandria on Lydiard

Cost: \$25 (includes full breakfast)

RSVP: By Friday 1 October to sharine.j.shaw@team.telstra.com

[More information](#)

Women's Business Ladies Race Day Luncheon 2010

Date: 15 October

Time: 12.30pm – 4.30pm

Venue: Golden City Hotel

Cost: \$45 per person

[More information](#)

BROSH Dinner "Workplace Deaths – A mother's personal story"

Date: 18 October

Venue: Mercure Hotel & Convention Centre

Time: 6.30pm for 7.00pm dinner

Cost: \$65 per person (includes two course dinner, drinks at bar prices)

RSVP: By 14 October

Guest Speaker: Andrea Madeley, VOID – Voice of Industrial Death

[More information and registration form](#)

Ballarat ICT Breakfast

Date: 19 October

Time: 07.30am

Venue: Neighbourhood Cable Conference Centre, Greenhill Enterprise Centre, UBTP

RSVP: by 15 October to i.howes@ballarat.edu.au or 5327 9893

[More information](#)

BROSH & WorkSafe Victoria Conference

Date: 19 October

Venue: Mercure Hotel & Convention Centre

Time: 9.00am – 4.30pm

Cost: FREE but registration essential

For more information and to register click [here](#)

As part of WorkSafe Week, Ballarat Regional Occupational Safety & Health group (BROSH) in partnership with WorkSafe Victoria will hold a one day conference on topics including manual handling, drug and alcohol in the workplace, Work Health and OHS Laws.

National Leaders Institute Ballarat Management Development Toolkit

Date: 25-26 October

Venue: Alexandria on Lydiard

For the full program and registration details, including details of the Host City rate, [click here](#).

2010 Australian Financial Services Young Leaders Conference Melbourne

Date: 9 December

Time: 9.00am – 5.30pm

For more information and registration form [click here](#).

Australian banking and finance sector organisations are now invited to nominate employees to attend the Conference. Developed to meet the specific needs of junior managers and team leaders, the Conference will give your organisation's young leaders an enviable opportunity to access first-hand leadership advice from highly decorated and experienced senior leaders. Conference places are limited to ensure participants are given maximum exposure to speakers, trainers and learning outcomes, so prompt registration is advisable.

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